

SWMES Networking session on funding opportunities for agriculture & Agro processing



Networking session on funding Opportunities for tourism SMMEs



Networking session on funding opportunities for waste Management SMMEs

Through the assistance and support provided by GTEDA, the following Tzaneen-based SMMEs applied and successfully received funding from different funding institutions as indicated in the table below:

	Enterprise			and Materi					101	aepuo ind	10
.4.	Rainbou	Trading	R6500.00	ssenisud	hoaans	grant	mont	AT3SA8W	101	Direpsee	30
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	Enterprise			and Mater							
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				snd Mater							
.z.	Nahlula Project	toe	R6500.00	ssəuisud	hodqus	grant	mont	AT3SA&W	rof	brichase	10
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								In∍mqiup∃		;	Enterprise	
ło	bnıcysse	Tof	AT3SA&W	mont	grant	hoddus	ssəuisnd	R6500.00	ssəuisr	B	Ashoek	.71
			s.	əssəui	ail bus	ials for ret	and Mater	tnəmqiup∃				
ÎΟ	bnıchase	10Î	AT∃SЯ&W	mont	grant	hoqqus	ssənisud	R6500.00	je	otton Lap	African Co	.91
			'S	əssəui	and list	ials for rei	and Mater	∃duipment		6	Enterprise	
ÎΟ	bnucyse	10Î	AT3SR\$W	mont	dısuf	hoqque	ssəuisud	R6500.00	Trading		lisgidA	'9 1
			'S	əssəui	snd list	ials for re	and Mater	Equipment			projects	
ĵο	bruchase	loî	AT32R8W	monì	grant	noddns	ssauisnd	86500.00	pue	Trading	Skompi	14.
	A											
			'S	əssəui	snq (je)	ials for re	and Mater	In∋mqiup⊒	gain	and cate	Butchery	
ĵО	bnucysse	ioi	AT38A&W	monì	arant	poddns	ssəuisnd	R6500.00	ologom	Motho	TM	13.
			'S:	əssəui	sud lisi	ials for rei	and Mater	inemqiup∃				
ĵο	bnucysse	ioi	AT3SA8W	mon	grant	poddns	ssəuisnd	R6500.00		pood jst	Letabo Fa	15.
Г			.e.	əssəui	snd lisi	ials for rei	and Mater	inemqiup⊒				
ło	bnucysee	loî	AT38A&W							eze	Kgahli Sp	.11
								fnemqiup∃				
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			AND DESCRIPTION OF THE PARTY OF					Equipment				
10	bntcnase	TOT	AT3SR&W							Laging	Hopenet	.6
Ť							STATE OF THE PARTY	Equipment	-			
10	brıcusse	101	AT3SR&W							10	Die Konta	.8
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	convered	101						Equipment	6,,,,,,,,		Enterprise	
ło	purchase	TOT	AT∃SA\$W	monf	arant	Houans	ssenisud	P6500 00	priherT		Charel	.6

The Agency introduced a Non-Financial Support Programme with the aim of supporting SMMEs qualifying and deserving SMMEs by procuring equipment and input material as per each individual business needs. GTEDA issued an advert calling SMMEs within GTM to apply for non-financial Support. In response to the advert, 83 SMMEs applied and underwent an intensive evaluation and adjudication process, however the following 31 SMMEs were approved and benefited from this initiative. An amount of R 491 478.18 was spent during the 2023/24 financial year.

요 16 000.00	resedi	19. LOKSHEN TRADING ENTERPRISE
이0.000 하 되	resedi	18. MOTLANALO TRADING
R 15 732.20	RELELA	17. ISHMO TRADING
R 15 843.43	resedi	GROUP
R 15 967.80	OJHAMAJUB	12. MATHENDENI FARMING
00.000 하 되	RELELA	14. KPL AGRI TRADING
R 15 261.90	OJHAMAJUB	13. DITLOU PRODUCTION
요 16 065.35	resedi	15. SEKESPENSE TRADING
		CONSULTANCY
R 15 750.00	resedi	11. MMATSHELO AGRI & AGRO
R 15 915.00	BULAMAHLO	10. ОRATILE ТRADING
R 15 822.94	RUNNYMEDE	9. MAJITLA FARMNG PROJECTS
R 14 540.25	RELELA	8. MABITSELA TRUST FARMING
06.767 경1 Я	resedi	7. KETURA ENTERPRISES
		PROJECTS(PTY)LTD
년 16 223.50	resedi	e . KUHLULA FARMING
06.189 라 되	RELELA	6. VIOLET CAFETERIA
07.739 31 Я	BULAMAHLO	4. SEKGOBELA PS
		JVITARIO
00.000 하 되	resedi	3. BERRY HOLDING PRIMARY CO-
04.878.81 위	RELELA	2. MATJU BUSINESS ENTERPRISE
		РРОЈЕСТЅ
R 15 592.02	BULAMAHLO	1. ARESOMENG TRADING AND
TNUOMA	CLUSTER	BOSINESS NAME

B 15 596.00	resedi	31. CALLIVE TRADING
R 15 465.00	RELELA	30. LESEDI LA DIMPHO MULTI-PURPOSE
00.768 라 되	resedi	59. СНАВЕГ ТВАДІИВ
00.245.00	resedi	28. MARKSHOPE BRICKS COOPERATIVE BRICKS
R 15 910.00	resedi	27. BOTSHILO CARE TRADING
00.000 하 되	BULAMAHLO	56. SIKWINDA BEST SOFAS DESIGN
01.696 31 됨	resedi	26. ASHYOL TRADING
00.096 라 되	resedi	24. OFEUTSE MOHALE PTY(LTD)
00.016 라 되	RELEA	53 . PAULO FASHION DESIGN
00.000 하 되	resedi	55. AKANI PAINTS
00.860 81 月	RUNNYMEDE	21. CORNER PARK PALACE & SOFT
이 15 946.00	BULAMAHLO	20. HOSI YA MAZAMAX

6. PROMOTIONAL EVENTS ATTENDED AND EXHIBITED

GTEDA participates in the planning and hosting of promotional events and exhibitions whereby SMMEs are invited to exhibit and sell their products and services as well distribute of promotional material such as flyers/leaflets and business cards. The events play a critical role in providing SMMEs with access to providing an exchange of knowledge and expertise. The events promote business linkages, and advocate for the development of SMMEs and collaboration. In circumstances where economic resources are available, GTEDA's participation in promotional events would be extended to the attraction of investment and business opportunities to Tzaneen, as per the Service Level Agreement (SLA) signed between GTEDA and GTM.

Limpopo Herltage Fair Exhibitions - 24th to 26 August 2023



Letaba show exhibitions 2023 - 9th to 11th August 2023



Mopani District SMMEs Pop-Up Market Campaigns - 06 November 2023 & 26-28 April



2024 Tasneen Agric Expo Exhibitions – 06-07 June



Mopani District Heritage Market - 28 September



Marula Festival SMME Exhibitions - 01-04 May 2024





Capacity Building support is also extended to Cooperatives, a monitoring database was developed to track progress of each Cooperative, for the 2023/24 financial year, the report accounted for 56 Co-operatives operating within Tzaneen.

7. SMME AND COOPERATIVES DEVELOPMENT & SUPPORT

GTEDA conducted an intensive monitoring drive whereby site visits were undertaken to SMMEs and Cooperatives. 598 walk-in-clients were offered business advisory services during the period under review. GTEDA further registered two hundred and seven (207) companies with the Companies and Intellectual Property Commission (CIPC). Once the companies have been registered, they were recorded into the SMMEs Development and Support Database which comprises of 517 SMMEs operating within Tzaneen. SMMEs are further provided with access to funding opportunities are further provided with access to funding opportunities are further provided with access to funding sessions, skills development & training as well as mentorship. Filing of annual

returns was conducted for 59 companies.

Breakdown per sector: SMMEs registered in the 2023/24 financial year:

·Þ	Waste Management	61.	Þ
3.	meinuoT	† /	61
.z	Manufacturing	38	91
n.	Agriculture and Agri - business	94	12
na	SINESS SECTORS	REGISTERED	NUMBER OF ANNUAL RETURNS FILED

8. CORPORATE SOCIAL RESPONSIBILITY

GTEDA through the support of the GTM Runnymede Cluster Head, Cllr Mfichana Shingange, identified two schools in the cluster as beneficiaries of the GTEDA's 2023/24 Corporate Social Responsibility.

Vulakanjani Primary School from Ward, 5 as the first beneficiary received 4000 paving bricks as requested by the SGB, the handover was held on the 21st of May 2024, among the esteemed attendees were GTEDA Management, Runnymede Cluster Among the esteemed attendees were GTEDA Management, Runnymede Cluster

Khesethwane Secondary School in Ward 2 under Cllr Edward Manyama was identified as the second beneficiary, received 150 chairs as requested by the SGB, as well as designing of two school entrance sign boards, the handover was held on the 7th of June 2024 and among the esteemed attendees were GTEDA Management, Runnymede Cluster Head, Cllr Milchans Shingane, Ward Cllr Edward Management, Runnymede Cluster Head, Cllr Michans Shingane, Ward Cllr Edward Management, Bustrict Cluster Head, Cllr Mpho Selalelo, the School Management and SGB.



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1.2. ANNUAL PERFORMANCE

Procedure for Performance Reporting during 2023/24 Financial Year

GTEDA utilises an electronic reporting system to promote accurate and timeous reporting. The Internal Audit Division utilised the electronic system to audit the performance reported by GTEDA. The actual performance reported on the system, and presented in this report,

yse peen colour coded as follows:

Coding of Results

	The second secon
KPI Extremely Well Met	Blue
KPI Well Met	Green2
Kbi Wet	Green
KPI Almost Met	Orange
KPI Not Met	Беd

Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
Investment	Number of			N/A	_	Target	None	None	MOU/SLA	Target Met
attraction	committed					Met				
	investors attracted						4			
	through GTEDA									
Networking	Number of	8	12	N/A	18	Target	Due to	None	Attendance	Target Extremely well met
Seminars	Information sharing					Extremely	community		registers,	
	seminars convened					Well Met	demand for		Reports	
							information			
							9			
							GTEDA's			
							services			
							and			
							support, an			
							intensive			
							outreach			
							program			
							was			
							conducted,			

Objective LED 1: Increase Investment in the GTM economy

Programme	KPI Name	Baseline	Annual	Revised	mme KPI Name Baseline Annual Revised Actual Rati	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
							with Ward			
							Councillors			
							providing			
							key support			
							and			
							participatio			
							n to			
							facilitate			
							the			
							initiative.			
Agricultural	Number of SMMEs	54	60	N/A	136	Target	The KPI	None	Attendance	Target extremely well met
Business	trained on Agro-					Extremely	was over-		Registers,	
Incubator	processing					Well Met	achieved		Training	
							due to the		Reports,	
							number of		Certificates of	
							information-		Registration,	
							sharing		Attendance	
							sessions		Certificate	

Programme	amme KPI Name Baseline Annual Revised Actual Rati	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
,			Target	Target			Deviation	Measures	Evidence	
								Taken		
							conducted,			
							the SMMEs			
							expressed			
							the desire			
							to be			
							trained on			
							agro-			
							processing.			
							*The			
							positive			
							influence of			
							GTEDA on			
							local			
							communitie			
							s motivated			
							SMMEs to			
							participate			

Objective LED 1: Increase Investment in the GTM economy

business plan	Annual Report			Programme
Submission of the GTEDA business plan to GTM by 31st March				KP! Name
-				Baseline
-	,		Target	Annual
3	Z		Target	Revised
_				Actual
Met	Target Met			Rating
1000	None	project, leading to the overachiev ement of (KPI).	Deviation	Reason for
	None		Measures Taken	Corrective
Proof of submission	Signed Annual Report		Evidence	Source of
	Target met			Reviewer Comment

												mitigated	Strategic Risk			Programme	Objec	Objec	
											mitigated	Strategic Risk	Number of			KPI Name	Objective LED 2: Create a stable and enabling environment by attracting suitable investors	Objective LED 1: Increase Investment in the GTM economy	
													2			Baseline	ole and enabl	estment in the	
													2		Target	Annual	ling environr	GTM econ	
													N/A		Target	Revised	ment by attra	omy	
													7			Actual	acting suitable in		
												Met	Target			Rating	vestors		
achieved.	not	one was	and only	achieved	them were	which 7 of	plans of	action	with 8	identified	risks were	strategic	Two		Deviation	Reason for			
													None	Taken	Measures	Corrective			
											Report	Monitoring	Risk		Evidence	Source of			
													Target Met			Reviewer Comment			

Objective LED 1: Increase Investment in the GTM economy

Objectiv	Objective LED 2. Create a stable and enability environment by attracting suitable investors	Jie aliu eriabii	I G environ	Helit by att	activity suitable in	Nestora Nestora				
Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
Audited	Number of		_	N/A		Target	None	None	Proof of	Target Met
Financial	Financial Statement					Met			submission to	
Statement	submitted to AGSA								AGSA	
	by 31 August									
Annual Budget	Number of Annual		_	N/A		Target	None	None	Annual Budget	Target Met
	Budget Approved					Met			Approved,	
	by 31st May by				,					
	Council									
Budget Spent	% Budget Spent	92%	100%	N/A	%98	Target	The	The	Budget vs	Target not Met
						Not Met	variance	appointment or	Actual Reports	
							was due to	extension of		
							a savings	board term is		
							on board	the prerogative		
							fees, travel,	of council. The		
							and	disestablishme		
							accommod	nt process is		

Objective LED 1: Increase Investment in the GTM economy

Objective LED 2: Create a stable and enabling environment by attracting suitable investors

Programme	ımme KPI Name Baseline Annual Revised Actual Rati	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
							ation	not controlled		
							because	by		
							meetings	management.		
							did not take			
							place due			
							to the			
							expiry of			
							their term			
							of office on			
							30			
							September			
							2023 and			
							was not			
							extended.			
							2. The			
							variance			
							was due			
							five			

Objective LED 1: Increase Investment in the GTM economy

- 1
Actual

Promotion of Number SMMEs and Promotional events	_															conducted	assessments			Programme KPI Name	Objective LED 2: Create a stable and enabling environment by attracting suitable investors
		4																		Baseline	ble and enabl
		4																	Target	Annual	ing environ
		N/A																	Target	Revised	ment by attr
		7																		Actual	acting suitable in
	Met	Target																		Rating	vestors
achieved	was over-	The KPI	year.	financial	for the next	t Reports)	Assessmen	Φ	Performanc	Annual	and 1x	Midyear	(1x CEO's	revised to 2	target was	The annual	formally.		Deviation	Reason for	
		None																Taken	Measures	Corrective	
	Register	Attendance																	Evidence	Source of	
		Target Met																		Reviewer Comment	

Programme	ımme KPI Name Baseline Annual Revised Actual Rati	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
	attended and						due to the		Exhibition	
	exhibited						need to		Report	
							provide			
							SMMEs			
							with access			
							to markets			
							and			
							marketing			
							opportunitie			
							s, which is			
							done			
							through			
							collaboratio			
							n with			
							various			
							stakeholder			
							s tasked			
							with the			

Objective LED 1: Increase Investment in the GTM economy

Programme	mme KPI Name Baseline Annual Revised Actual Rati	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
,			Target	Target			Deviation	Measures	Evidence	
								Taken		
							responsibilit			
							y to support			
							and			
							develop			
							SMMEs.			
Board Support	Number of Board	4	2	N/A		Target	The Board	Only one	Board	Target not met
	Meetings attended					Not Met	term was	meeting to	Quarterly	
							not	deal with the	Reports	
							renewed by	disestablishme		
							Council	nt issue was		
	0						(November	held. NB: The		
							2023-April	Board's term		
							2024) and	of office is		
							therefore	outside the		
							scheduled	competency of		
							meetings	management		
							were not			
							convened.			

Objective LED 1: Increase Investment in the GTM economy

Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	e of
C C			Target	Target		ć	Deviation	-	Measures	
									Taken	Taken
SMME's	Number of SMME's	161	170	N/A	207	Target	The KPI	7	None	lone CIPC
assisted with	assisted with					Well Met	was over-			Registration
registration	registration						achieved			Certificates
							due to			
							GTEDA's			
							participatio			
							n n			
							information-	ş	חַר	חרי
							sharing			
							seminars,	•	•	•
							community	₹	Ϊ̈̈̈́	Ÿ
							outreach	_		
							programme	me	me _	nme
							s within	_		
							Greater			
							Tzaneen,			
							and			
							exhibitions,	ins,	ins,	ons,

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Programme	amme KPI Name Baseline Annual Revised Actual Rati	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
,			Target	Target			Deviation	Measures	Evidence	
								Taken		
							which			
							affected the			
							over-			
							achieveme			
							nt. A large			
							number of			
							SMMEs			
							expressed			
							interest in			
							legalizing			
							their			
							businesses			
							through			
							GTEDA			
							assistance			
							across 4			
							clusters of			
							Greater			

Objectiv	Objective LED 2: Create a stable and enabling environment by attracting suitable investors Rati	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
- Togramma			Target	Target			Deviation	Measures	Evidence	
								Taken		
							Tzaneen			
							Municipality			
Internal Audits	Number of Internal	4	4	N/A	4	Target	None	None	Signed	Target Met
Conducted	Audits Conducted					Met			Internal Audit	
									Reports	
Investment	Number of	2	2	N/A	2	Target	None	None	MOU/SLA	Target Met
attraction	Partnership					Met				
	secured									
Networking	Number of SMME	_		N/A	သ	Target	SMMEs	None	Proof of	Target extremely well met
Seminars	Funding					Extremely	were		submission of	
	Applications					Well Met	assisted to		funding	
	submitted and						apply for		applications.	
	approved						funding			
							through			

Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
C			Target	Target			Deviation	Measures	Evidence	
								Taken		
							online			
							channels			
							using			
							Gteda			
							facilities.			
Waste	Number of Waste	0	10	N/A	10	Target	None	None	Registration	Target Met
Management	Management					Met			Certificates	
for SMME	SMMEs registered								CIPC	
	N	>	5	A 1/A	10	Torost	This report	None	Incurbation	Target Extremely well met
Wasie	Number of waste	C	ē	5	ō	1 900	i cipore	d		d
Management	Management					Extremely	outlines the		Reports	
for SMME	SMMEs incubated					Well Met	outcomes			
							and			
							achieveme			
							nts of the			
							waste			
							manageme			
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Objective LED 1: Increase Investment in the GTM economy

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Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
							incubation			
							program,			
							highlighting			
							its benefits			
							for			
							participatin			
							g SMMEs.			
Waste	Number of Waste	24	50	N/A	67	Target	Due to the	None	Attendance	Target Well Met
Management	Management					Well Met	number of		Register,	
for SMME	SMMEs trained						information		training	
							sharing		reports,	
							sessions		certificates of	
							conducted		attendance	
							SMMEs			
							showed			
							interest on			
							waste			
							manageme			

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Objective Objective	Objective LED 1: Increase Investment in the GTM economy Objective LED 2: Create a stable and enabling environment by attracting suitable investors	vestment in the able and enabl	GTM ecor	nomy ment by attra	cting suitable in	vestors				
Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
							nt projects,			
							therefore			
							GTEDA			
							conducted			
							the training			
							sessions to			
							empower			
							SMMEs to			
							integrate			
							effective			
							waste			
							manageme			
							nt practices			
							into their			
							daily			
							operations,			
							enhancing			
							their			

Objective LED 1: Increase Investment in the GTM economy

			-		_				_			_			_		-			111111111	
				support	financial	provided with	SMMEs													Programme	,
					financial support	provided with	Number of SMMEs													KPI Name	
							1													Baseline	
							20												Target	Annual	
							N/A												Target	Revised	
							31													Actual	
					Well Met	Extremely	Target													Rating	
funding	number of	significant	the	ed due to	Overachiev	was	The KPI	y.	sustainabilit	business	overall	y, and	responsibilit	<u>ស</u>	environmen	ness,	competitive		Deviation	Reason for	
							None											Taken	Measures	Corrective	
			letter	form, approval	application	report,	Expenditure												Evidence	Source of	
							Target Extremely well met													Reviewer Comment	

					2023/24 ANNUAL PERFORMANC	TEKTOKWAI	CE NET ON			
Objective	Objective LED 1: Increase Investment in the GTM economy	estment in the	GTM ecor	omy						
Objective	Objective LED 2: Create a stable and enabling environment by attracting suitable investors	able and enabli	ing environ	ment by attra	acting suitable in	nvestors				
Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
							submission			
							s received			
							from			
							SMMEs,			
							GTEDA			
							recognized			
							the			
							necessity to			
							assist			
							eligible			
							small,			
							micro, and			
							medium			
							enterprises			
							(SMMEs)			
							based on			
							the			
							assessmen			

				Supported	Farmer	Tzaneen														Programme	Objective
				trained	Production Farmers	Number of Animal														KPI Name	Objective LED 2: Create a stable and enabling environment by attracting suitable investors
						30														Baseline	ible and enab
						60													Target	Annual	ling environ
						N/A													Target	Revised	ment by attr
						90														Actual	acting suitable in
					Extremely Well Met	Target														Rating	vestors
their	expressed	SMMEs	ed is that	overachiev	the KPI is	The reason	funded.	businesses	the	progress of	the	to monitor	was done	process	Evaluation	the	t criteria.		Deviation	Reason for	
						None												Taken	Measures	Corrective	
	Registers	Attendance	Reports	Training	Attendance	Certificates of													Evidence	Source of	
						Target extremely well met														Reviewer Comment	

				202	2023/24 ANNUAL PERFORMANCE REPORT	PEKTOKMAN	CE KEPOK			
Objective	Objective LED 1: Increase Investment in the GTM economy	estment in the	GTM ecor	nomy						
Objective	Objective LED 2: Create a stable and enabling environment by attracting suitable investors	able and enabl	ing environ	ment by attra	cting suitable ir	Nestors				
Programme	KPI Name	Baseline	Annual	Revised	Actual	Rating	Reason for	Corrective	Source of	Reviewer Comment
			Target	Target			Deviation	Measures	Evidence	
								Taken		
							eagerness			
							to receive			
							training in			
							order to			
							enhance			
							their			
							business			
							success			
							through			
							acquiring			
							knowledge			
							and skills			
							that will			
							assist them			
							when			
							applying for			
							funding.			